

**DATOS CONSOLIDADOS DE LAS EMPRESAS PRESENTADAS A LA CONVOCATORIA 2006**

|   | EXCELENTES | MUY BUENAS | BUENAS   | ACEPTABLES | GRUPO B | GRUPO C | TOTAL            |
|---|------------|------------|----------|------------|---------|---------|------------------|
| <b>PERSONAL TOTAL</b>                     | 17.872     | 3.989      | 4.663    | 6.165      | 3.086   | 1.852   | <b>37.627</b>    |
| <b>PERSONAL I+D</b>                       | 2.386      | 397        | 485      | 421        | 312     | 250     | <b>4.251</b>     |
| <b>% PERSONAL I + D / PERSONAL TOTAL</b>  | 13,35%     | 9,95%      | 10,40%   | 6,83%      | 10,11%  | 13,50%  | <b>11,30%</b>    |
| <b>VENTAS TOTALES</b>                     | 5.744,52   | 1.821,98   | 1.772,74 | 2.106,27   | 546,87  | 880,97  | <b>12.873,34</b> |
| <b>VENTAS ETICAS</b>                      | 3.387,76   | 1.384,62   | 1.349,33 | 1.484,22   | 324,17  | 877,05  | <b>8.807,15</b>  |
| <b>EXPORTACIONES</b>                      | 1.708,84   | 300,84     | 273,00   | 269,84     | 107,25  | 0,26    | <b>2.660,03</b>  |
| <b>COMPRAS TOTALES</b>                    | 2.653,38   | 970,13     | 1.030,75 | 1.137,96   | 197,51  | 590,43  | <b>6.580,16</b>  |
| <b>IMPORTACIONES</b>                      | 2.048,76   | 833,45     | 911,68   | 993,74     | 58,05   | 562,63  | <b>5.408,31</b>  |
| <b>% COMPRAS / VENTAS TOT.</b>            | 46,19%     | 53,25%     | 58,14%   | 54,03%     | 36,12%  | 67,02%  | <b>51,11%</b>    |
| <b>BALANZA COMERCIAL</b>                  | -339,91    | -532,61    | -638,68  | -723,89    | 49,20   | -562,38 | <b>-2.748,28</b> |
| <b>RESULTADO</b>                          | 433,68     | 167,63     | 17,93    | 129,13     | 61,22   | 71,77   | <b>881,36</b>    |
| <b>INVERSION TOTAL</b>                    | 211,69     | 29,77      | 39,33    | 53,50      | 38,63   | 2,06    | <b>374,96</b>    |
| <b>INVERSION I + D</b>                    | 29,65      | 3,15       | 0,81     | 6,11       | 3,08    | 0,17    | <b>42,96</b>     |
| <b>% INVERSION I +D / INVERSION TOTAL</b> | 14,01%     | 10,58%     | 2,06%    | 11,42%     | 7,96%   | 8,17%   | <b>11,46%</b>    |
| <b>GASTOS I+D</b>                         | 396,74     | 69,74      | 74,19    | 61,08      | 26,08   | 45,11   | <b>672,93</b>    |
| <b>% GASTO I+D / VENT. TOTAL.</b>         | 6,91%      | 3,83%      | 4,18%    | 2,90%      | 4,77%   | 5,12%   | <b>5,23%</b>     |
| <b>% GASTO I+D / VENT. ETIC.</b>          | 11,71%     | 5,04%      | 5,50%    | 4,12%      | 8,05%   | 5,14%   | <b>7,64%</b>     |
| <b>GASTOS E INVERSIONES EN I + D</b>      | 426,39     | 72,89      | 75,00    | 66,99      | 29,16   | 45,28   | <b>715,70</b>    |
| <b>GASTOS I+D+i</b>                       | 448,03     | 79,54      | 97,81    | 79,52      | 30,36   | 45,28   | <b>780,53</b>    |
| <b>GASTOS PATENTES</b>                    | 9,67       | 0,01       | 0,43     | 1,22       | 0,42    | 0,01    | <b>11,77</b>     |

DATOS EN MILLONES DE EUROS

## MEDIAS DE LOS DATOS CONSOLIDADOS

|                                    | EXCELENTES | MUY BUENAS | BUENAS  | ACEPTABLES | GRUPO B | GRUPO C  | TOTAL   |
|------------------------------------|------------|------------|---------|------------|---------|----------|---------|
| Nº DE EMPRESAS                     | 14         | 5          | 8       | 12         | 11      | 3        | 53      |
| PERSONAL TOTAL                     | 1.277      | 798        | 583     | 514        | 281     | 617      | 710     |
| PERSONAL I+D                       | 170        | 79         | 61      | 35         | 28      | 83       | 80      |
| % PERSONAL I + D / PERSONAL TOTAL  | 13,35%     | 9,95%      | 10,40%  | 6,83%      | 10,11%  | 13,50%   | 11,30%  |
| VENTAS TOTALES                     | 410.323    | 364.395    | 221.592 | 175.523    | 49.716  | 293.655  | 242.893 |
| VENTAS ETICAS                      | 241.983    | 276.924    | 168.667 | 123.685    | 29.470  | 292.350  | 166.173 |
| EXPORTACIONES                      | 122.060    | 60.168     | 34.125  | 22.487     | 9.750   | 86       | 50.189  |
| COMPRAS TOTALES                    | 189.527    | 194.026    | 128.844 | 94.830     | 17.955  | 196.811  | 124.154 |
| IMPORTACIONES                      | 146.340    | 166.691    | 113.960 | 82.811     | 5.277   | 187.544  | 102.043 |
| % COMPRAS / VENTAS TOT.            | 46,19%     | 53,25%     | 58,14%  | 54,03%     | 36,12%  | 67,02%   | 51,11%  |
| BALANZA COMERCIAL                  | -24.279    | -106.523   | -79.835 | -60.324    | 4.472   | -187.459 | -51.854 |
| RESULTADO                          | 30.977     | 33.525     | 2.241   | 10.761     | 5.566   | 23.922   | 16.629  |
| INVERSION TOTAL                    | 15.121     | 5.954      | 4.916   | 4.458      | 3.511   | 685      | 7.075   |
| INVERSION I + D                    | 2.118      | 630        | 101     | 509        | 280     | 56       | 811     |
| % INVERSION I +D / INVERSION TOTAL | 14,01%     | 10,58%     | 2,06%   | 11,42%     | 7,96%   | 8,17%    | 11,46%  |
| GASTOS I+D                         | 28.338     | 13.948     | 9.274   | 5.090      | 2.371   | 15.036   | 12.697  |
| % GASTO I+D / VENT. TOTAL.         | 6,91%      | 3,83%      | 4,18%   | 2,90%      | 4,77%   | 5,12%    | 5,23%   |
| % GASTO I+D / VENT. ETIC.          | 11,71%     | 5,04%      | 5,50%   | 4,12%      | 8,05%   | 5,14%    | 7,64%   |
| GASTOS E INVERSIONES EN I + D      | 30.456     | 14.578     | 9.375   | 5.582      | 2.651   | 15.092   | 13.504  |
| GASTOS I+D+i                       | 32.002     | 15.907     | 12.226  | 6.627      | 2.760   | 15.092   | 14.727  |
| GASTOS PATENTES                    | 691        | 3          | 54      | 102        | 38      | 2        | 222     |

DATOS EN MILES DE EUROS